SI GLOBAL
A-SYMMETRIC ICT SOLUTIONS

COMPANY PROFILE

2020

A STEP TOWARDS CHANGE
MAKE A DIFFERENCE

- SOFTWARE
- ENTERPRISE
- SMART SOLUTIONS

in sigbl-solutions   f SIGBL.Solutions   /sigbl.solutions

@SI_Global_   SI Global Solutions

MESSAGE FROM
OUR CEO

Bismillah Hir Rahman ir Rahim

Establishing a close alliance with our clientele is an important factor for our organization. We believe that efficient results can be obtained through the stability of a notable experience alongside a knowledge of today's best practices and access to advanced technology. Our company is driven with passion and dedication towards providing optimum output which stems from our devotion for providing our clients with extraordinary service to guarantee maximum satisfaction every single time.

SI Global understands the power of growing technology and innovation. We believe that change is built in the strength of working with local innovators and thinkers, connecting it with all areas of the Government. Gathering the general public to co-create with us, we want to encourage a positive, innovative and technologically vibrant sphere of Pakistan that helps us create solutions for improving our living standards.

Now it's time to listen, to evolve and to create a larger than life image of Pakistan.

PAKISTAN ZINDABAD

Noman A. Said
CEO

BOARD OF
GOVERNORS

MOHAMMAD ZAHID, M.D., F.A.C.P., F.A.C.N
PRESIDENT AND CHAIRMAN

Diplomat, American Board of Internal Medicine and Nephrology
Fellow of American College of Physicians
Fellow of American College of Nutrition
Assistant Professor, University of Illinois, College of Medicine at Rockford
Academic physician, Affiliate, Dept. Of Transplant Nephrology at Northwestern University Best
Nephrologist of the Year 2011 named by U.S. News and World Report

Dr. Zahid works in McHenry, IL plus three other locations and specializes in Internal Medicine and Nephrology. Dr. Zahid is affiliated with Saint Alexius Medical Center, Advocate Sherman Hospital, Advocate Good Shepherd Hospital and Centegra Hospital McHenry.

STEVE ADNITT
PROJECT MANAGER AND SECURITY CONSULTANT

Steve Adnitt is a Project Manager and Security Consultant with 30 years' experience of working within the Security and Defence industries delivering critical technical infrastructure. He is accustomed to delivering to tight time scales, tight budgets and stringent requirements for critical infrastructure for the Police and Governmental organisations.

BOARD OF
GOVERNORS

NOMAN A. SAID
CEO SI GLOBAL SOLUTIONS

Mr. Noman Said leads SI Global Solutions, as the Chief Executive Officer a leading System Integration and Consultancy Company. The company specializes in delivering application software, web based, e-commerce and cloud services as well as core networking solutions. Noman has over 20 years of venture capital experience in US, Pakistan and GCC countries with unique insight, relationships and expertise in big data, mobile, HRM SaaS and cloud ecosystems.

He is a turnaround specialist. Furthermore, he brings the experience of having worked in various roles at the organizational level in his career to his consulting know how. His next move is to establish SI Global Solutions- a system integrator and consultancy. In addition to organic growth and expanding its portfolio, the company has a diverse portfolio of projects in delivering innovative payment solutions for business growth.

In addition to leading SI Global Solutions, Noman is an advisor to emerging startups providing entrepreneurial guidance. He is an active investor and enjoys sharing his high value network to help entrepreneurs and management teams grow their business. His other interests include his association with various non-profit organizations and he is currently supporting a school for the deaf in Lahore and other institutes across Pakistan which provides education at minimal cost.

ABOUT US
INTRODUCTION

SI Global Solutions Private Limited is the fastest growing system integrator and consultancy company having presence in USA, UAE and local branches in Pakistan spread across Lahore, Karachi (Head Office) and Islamabad.

OUR
PRESENCE

USA

UAE

ISLAMABAD

LAHORE

KARACHI

PAKISTAN
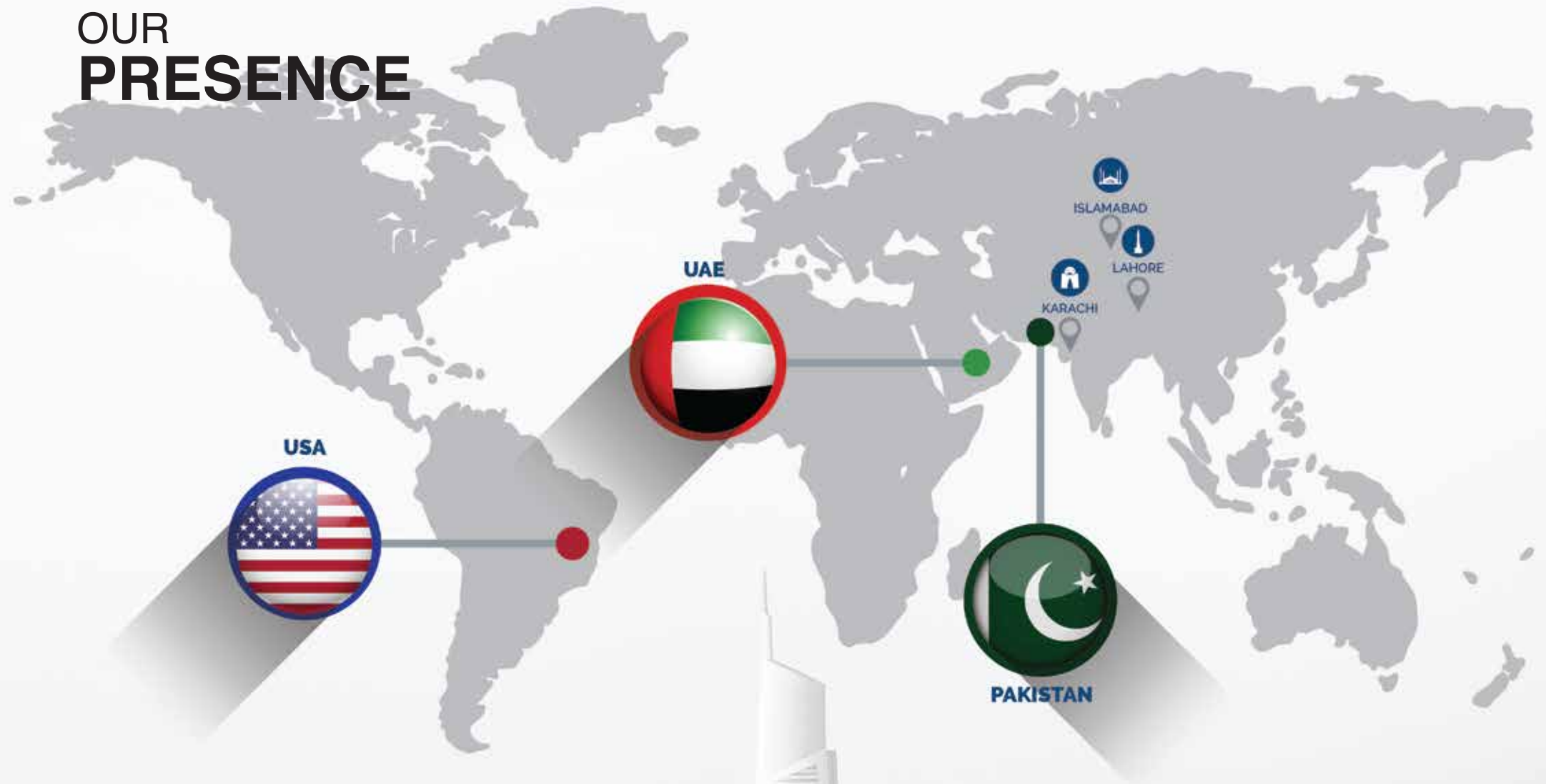
ILLINOIS | DUBAI | KARACHI | ISLAMABAD | LAHORE

VISION

Building a strong base in the fast growing field of technology for a far stable future. With Big Data becoming the need of every society and institution, our services and products are equipped to deliver customizable solutions, as per the industry needs.

MISSION

Taking the step towards change. Helping businesses achieve their goals more efficiently through technologically-driven business systems.

VALUES

At SI Global Solutions we believe in providing solutions that are beyond average and ordinary. Our expert team of workers make sure that they offer efficient and long lasting solutions to clients for utmost customer satisfaction.
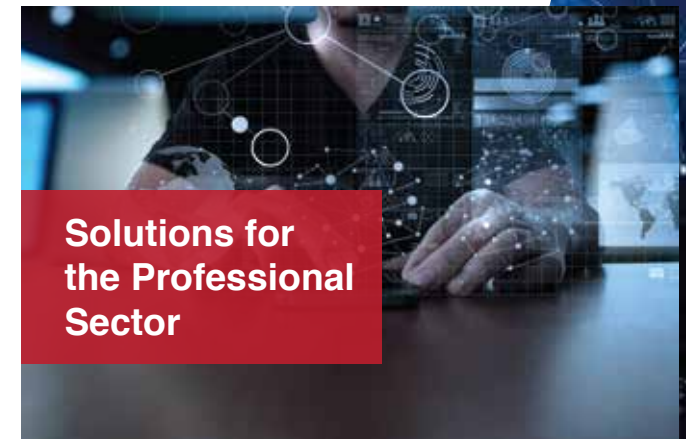
INDUSTRIES
WE SERVE
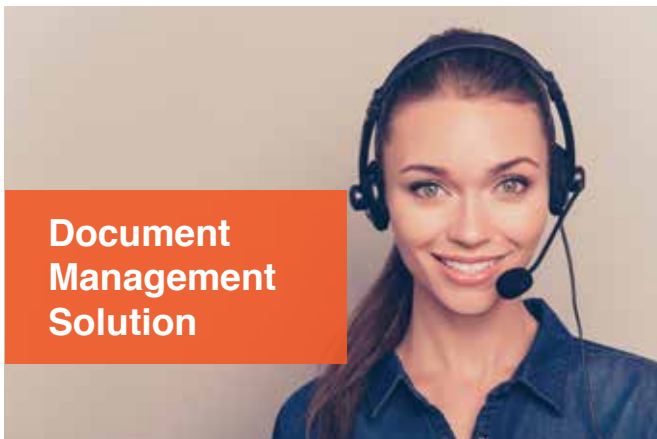
DEFENCE

TELECOMMUNICATION

EDUCATION

OIL AND GAS

HEALTH

PUBLIC

FINANCIAL

PHARMACEUTICAL

FOOD & BEVERAGES

TEXTILE

SOLUTION
PORTFOLIO

Building Management System

System Integration

Security & Surveillance

Application Development

Data Center Solution

Asset Management

SOLUTION
PORTFOLIO

Managed Printing Services

Analytics and Business Intelligence

Enterprise Content Management

Document Management Solution

Transferring to Cloud Infrastructure

Solutions for the Professional Sector

...EM

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...and
..."...mb"

...ts to
...ents
...d it
...15%

...print
...30%.

POWER PROTECTION SOLUTION

Full range of best in class Industry Leading Power Protection Solutions, including commercial and industrial uninterrupted power supplies (UPS), voltage stabilizer power conditioners, DC (rectifiers) solutions, PDU, LTS,/ATS, solar PV solutions and batteries, which out perform in mission critical operations.

DIGITAL MEDIA MARKETING

SI Global Solution introduces Dijitanium; a full-fledged Digital Media Marketing Agency that deals with your brand with utmost professional-ism that drives brand noise, engagement and the right traffic. Dijitanium is responsible to provide expert solution to your Digital Marketing needs.

SOLUTION
PORTFOLIO

ICT CONSULTANCY & SOLUTION

Providing ICT consultancy to the leading industries across the country, offering power protection solutions, virtualization solutions, storage solutions, hardware & software solutions, system integration and enterprise computing etc. Sky is the limit to what we have to offer.

DATA CENTRE SOLUTION

This service helps you plan, design and build optimized cost effective data centers and facilitates to achieve a lean, resilient and flexible infrastructure that can sustain growth, deliver business values, meet increasing demand of customers.

SECURITY & SURVEILLANCE

SI Global offers end to end solution for a fully operational security system for both large and small scale projects. Our team can guide and advise on specific equipments and also design an end to end security project plus provide the SLA as well.

SOFTWARE SOLUTIONS

Custom software development, software product development, software testing, maintenance and support.

WEB & APP DEVELOPMENT

E-Commerce Portal, Custom website designing, Joomla, Wordpress, Css, CMS, Html, Php, Javascript.
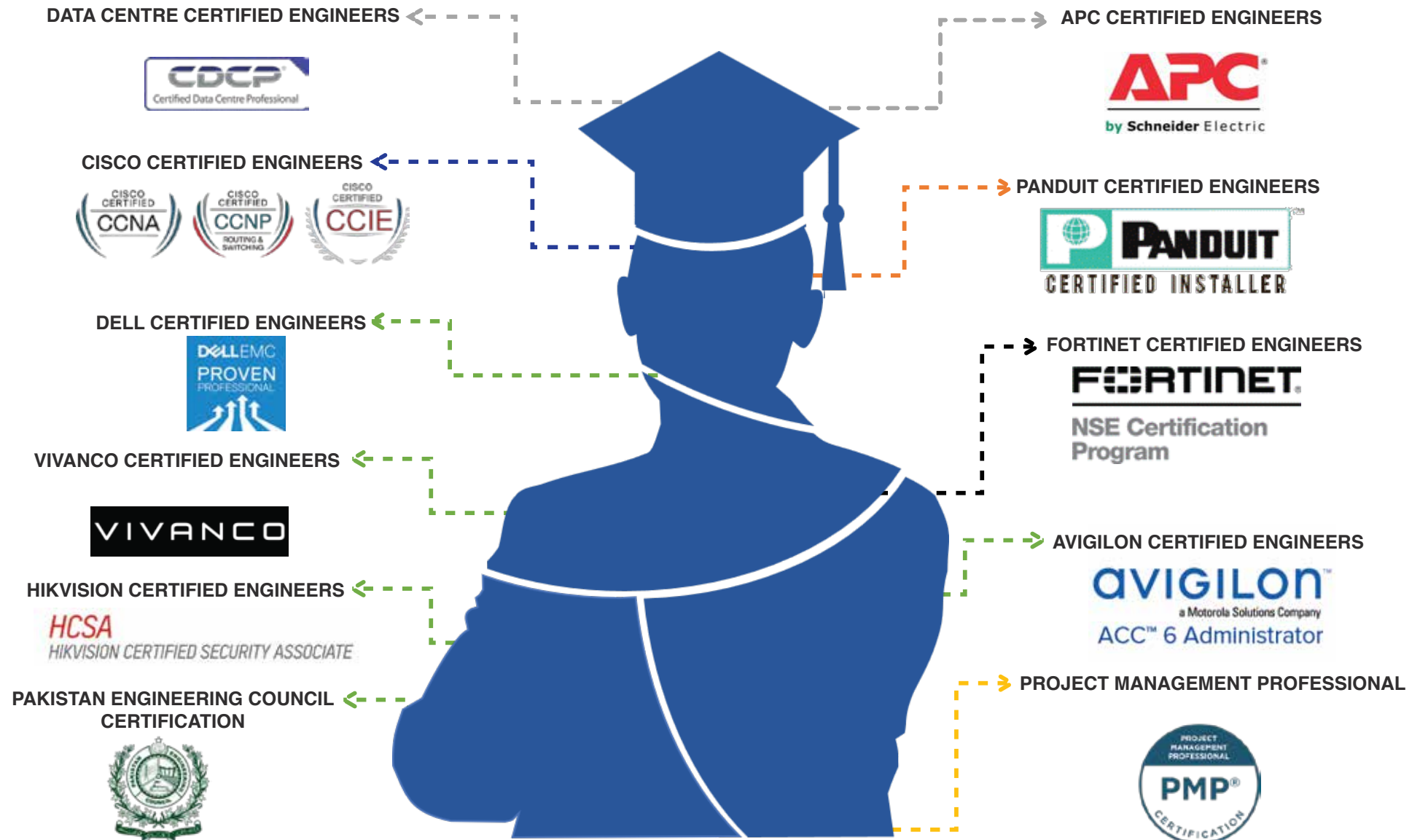
OUR STRATEGIC
PARTNERS

OUR HAPPY
CUSTOMERS

OUR HAPPY
CUSTOMERS

OUR CERTIFIED TEAM OF
ENGINEERS

DATA CENTRE CERTIFIED ENGINEERS

CDCP
Certified Data Centre Professional

CISCO CERTIFIED ENGINEERS

CISCO CERTIFIED **CCNA**
CISCO CERTIFIED **CCNP** ROUTING & SWITCHING
CISCO CERTIFIED **CCIE**

DELL CERTIFIED ENGINEERS

DELLEMC
PROVEN PROFESSIONAL

VIVANCO CERTIFIED ENGINEERS

VIVANCO

HIKVISION CERTIFIED ENGINEERS

HCSA
HIKVISION CERTIFIED SECURITY ASSOCIATE

PAKISTAN ENGINEERING COUNCIL CERTIFICATION

APC CERTIFIED ENGINEERS

APC
by Schneider Electric

PANDUIT CERTIFIED ENGINEERS

PANDUIT
CERTIFIED INSTALLER

FORTINET CERTIFIED ENGINEERS

FORTINET.
NSE Certification Program

AVIGILON CERTIFIED ENGINEERS

AVIGILON
a Motorola Solutions Company
ACC 6 Administrator

PROJECT MANAGEMENT PROFESSIONAL

PROJECT MANAGEMENT PROFESSIONAL
PMP
CERTIFICATION

OUR CERTIFIED TEAM OF MPS & DMS
DIVISION

HP CERTIFICATIONS

FIRST IMAGING AND PRINTING CERTIFIED
OFFICE PRINTING SOLUTIONS EXPERT
PARTNER MANAGED PRINTING SOLUTIONS SALES EXPERT

doccept CERTIFICATION

DOCCEPT CERTIFIED SOLUTION EXPERT

Celiveo CERTIFICATIONS

SECURE JET CERTIFIED EXPERT
CELIVEO CERTIFIED TECHNICIAN AND EXPERT

CAPELLA TECHNOLOGIES CERTIFICATIONS

MEGATRACK SOLUTION CERTIFIED SALES EXPERT
MEGATRACK SOLUTION CERTIFIED TECHNICIAN

PaperCut CERTIFICATION

PAPERCUT SOLUTION EXPERT

Canon CERTIFICATIONS

- OCE PRISMAPRODUCTION SERVER
  CERTIFIED TECHNICIAN
- OCE PRISMAARCHIVE CERTIFIED EXPERT
- CANON PRODUCTION PRINTERS SOLUTIONS
  & SALES EXPERT
- CANON WIDEFORMAT CERTIFIED SALES EXPERT
- CERTIFIED SPIN (SITUATION, PROBLEM, IMPLICATION,
  AND NEED-PAYOFF) TRAINER

KOFAX CERTIFICATIONS

SAFECOM CERTIFIED TECHNICIAN
SAFECOM CERTIFIED EXPERT
EQUITREC CERTIFIED TECHNICIAN

COMPANY
CERTIFICATIONS

PEC CONSULTANT CERTIFICATION

**FOR
SI CONSULTANT
ACTIVATION**

OUR CUSTOMERS
FEEDBACK

OXFORD
UNIVERSITY PRESS

OMG! I am blown away - my website is amazing! So much more reflective of who I am. I really am so impressed! It has such an open, expansive feel.

Jubilee
INSURANCE

The compliments keep coming. I would like to thank you and your team, for the wonderful work you all have done to accomplish what we set out to achieve with the learning Gateway website - the design, the ease to find their way around. It's all very good.

PSO

All I can say is THANK YOU for the tremendous services team SI Global has rendered. We have worked together on a number of projects and every single time the team has left us awestruck with their sheer professionalism and high quality work.

FLiCK

Great job! I'm speechless. My mobile Apps are great and bring a special "it" factor to our business. It gives me goosebumps.

Love ae

We had an amazing experience working with SI Global. It was our first experience with them and we were truly amazed with the wealth of experience and talent the team possessed. The final product was beyond our expectations and we would highly recommend them.

EV
ENGRO VOPAK TERMINAL LTD.

All I can say is thank you! You have been absolutely amazing. I love how everything came together as well. I've already recommended you to a few people. I will be contacting you sooner than later.

SUCCESS STORIES
KMC DIGITIZATION & LAND ARCHIVING

REQUIREMENT:

With the growing need of digitization in organizations that helps with easy retrieval and management of data, KMC one of the most densely populated corporations of Karachi had the mission to completely digitize its premises along with the crucial project of archiving and digitizing some of the oldest land records of Karachi.

SOLUTION:

SI Global Solutions offered its services by setting up the premises with state of the art, network cabling, and civil works, provided access points across the entire premises for strong connectivity throughout. The solution for restoration of damaged documents in useable form for the next several decades was made sure by preserving them with chemicals so that can be used for further digital archiving. After the treatment of damaged documents and records, they were scanned with hi-tech paper and book scanners, and stored in secure servers to be accessed by authorized individuals.

BENEFITS:

Through SI Global's expert and effective solutions KMC premises are now digitally connected. Documents & records dated back to the inception of Pakistan were carefully preserved and expertly digitized. Team SI Global Solutions takes pride in working with KMC to digitize some of the most precious documents of Karachi's land records.

SUCCESS STORIES
KNIP-SINGLE **WINDOW** FACILITY SOLUTION

Transforming Karachi into a **Livable** mega city

MILESTONE

REQUIREMENT

The construction and land management of Sindh had been a tough practice. It took an individual a struggling effort to get their land issues and permits sorted through various departments under the Sindh Building and Control Authority. The need was to set up a Single Window Solution that offers all the service settled at a single station.

SOLUTION: SI Global Solutions offered their services as the system integrator for the Single Window Solution project. The team offered and executed complete infrastructure, from networking, hardware deployment including workstations, servers, international standard SMD wall, surveillance system, Queue Management System, PABX, AP's and Printing Solution, The project was also set to integrate a Micro Data Centre (SMART RACK) at the site along with the Disaster Recovery Solution.

BENEFITS: With effective teamwork, SI Global Solution was able to deploy all the required products on-site well within the reported timelines. This accelerated the speed of the entire project helping the software side of the project to test deploy the software solution on the servers and perform the Q&A.

SUCCESS STORIES
SBP - SUPPLY, INSTALLATION, INTEGRATION,

MAINTENANCE OF
SMART RACK – MICRO DATA CENTRE

MILESTONE

REQUIREMENT

The State Bank of Pakistan (SBP) intended to procure Smart Cabinet (Micro Data Center) for its IT network setup at SBP.

SOLUTION:

SI Global Solutions offered their services as the system integrator for the Smart Cabinet. The team offered and executed complete Smart Cabinet (Micro Data Centre) at the site.

SUCCESS STORIES
ESTABLISHMENT OF INTEGRATED
SMART MICRO DATA CENTER

SI Global Solutions offered their services as the system integrator for the Smart Cabinet.
The team established and executed complete Smart Cabinet (Micro Data Centre) at the
following sites.

STATE BANK OF PAKISTAN
Integrated Smart Micro Data Center

KARACHI SHIPYARD AND ENGINEERING WORKS
Integrated Conventional Data Center

CHASE UP
Integrated Smart Micro Data Center

SAFE CITY CONSULTANCY
10K CAMERAS

SI Global has recently provided consultancy services to CPO (Karachi) for designing a highly technical, digital extensive and integrating 4 x command and control centres. This project is focused around 10,000 CCTV Cameras of 12 MP and higher specs.

SI Global is the only company in Pakistan offering indigenous solutions for security and surveillance to make peaceful and prosperous this mega metropolitan city by harnessing modern technology and it has redefined the capability and capacity of LEA's and helps to ensure public safety.

SUCCESS STORIES
# NEW JUBILEE GENERAL INSURANCE (CHATBOT INTEGRATION)

Problem Statement:

Non handling of customer's queries outside the official working hours of 9-5 was not only causing the customers to lose their interest in client's services because of non-engagement but also added substantially in not converting the visitors into potential customers hence creating a great deal of concern in client's mind.

Solutions:

Keeping in view the problem, SI Global proposed a game changing solution by developing a Chatbot and integrating it with all the channels of communication the chatbot enabled them to have their customers facilitated anywhere & anytime.

Benefits:

The system developed contributed to an overall increase in organization's efficiency. It also brought down their overall expenditures significantly and improved their customer service immensely.

SOFTWARE MILESTONE
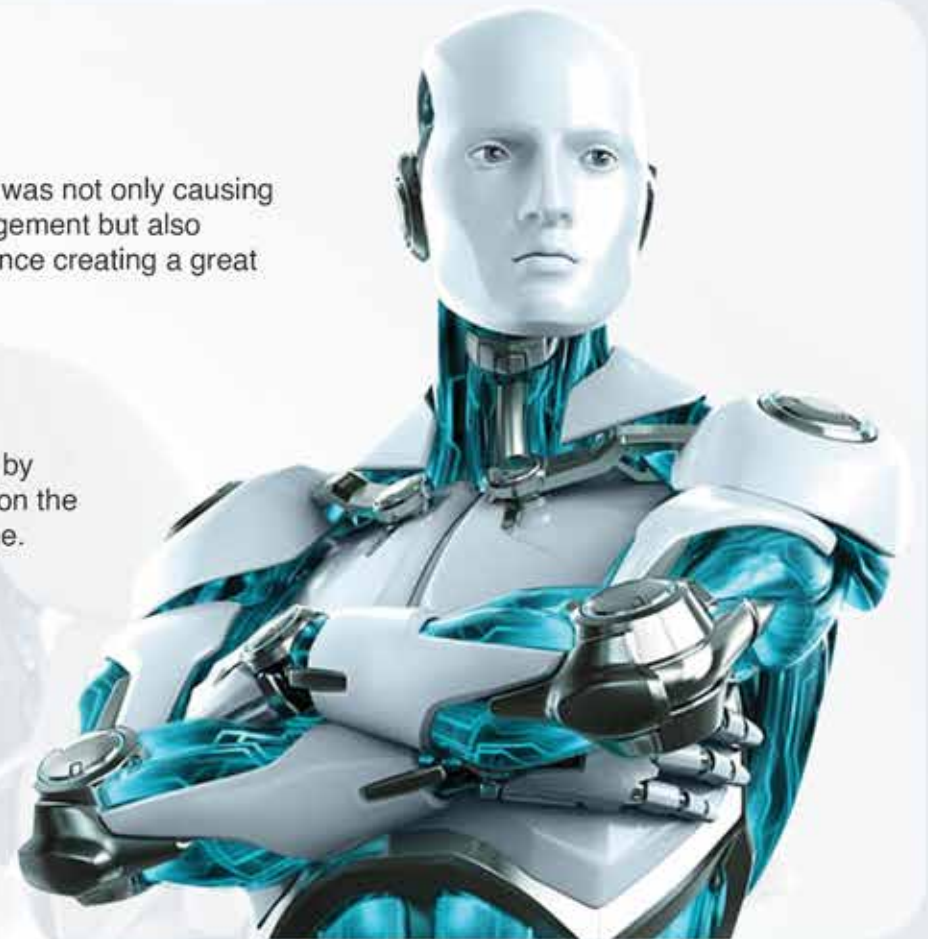
PAPERLESS
APP & POS SYSTEM

Project Details
App & POS System.

Problem Statement
Wastage of oil & trees for creating paper receipts.

Solution
Digital Receipt to make this process paperless - not only saving the environment but also enhancing the consumer experience.

DGE TRANSFER
S

To best serve our customers, we collaborate with our partners to organize targeted events where specific market verticals are invited and networking sessions are held post event.

This results in all the parties benefitting from the hosted sessions.

SI Global Solutions participated as the Technology Partner for the event, 11th Karachi Literature Festival. SI Global Solutions grabbed this opportunity with both hands and developed 2 native iOS and Android Apps specifically tailored to complement the entire event.

Islamabad Literature Festival 2019

SI Global Solutions worked as the Technology Partner for the event of the decade, Karachi Literature Festival. SI Global Solutions took the opportunity to provide technical support by providing solution for the event including but not limited to like social media wall and other methods to promote the event native iOS and Android Apps that complemented the entire event.

THE NEWS 16 APRIL, 2016
DEPLOYING CHANGE

THE NEWS

Technology

Deploying change

By Tariq Ahmed Saeedi

Technologies deployment is what both public and private concerns in Pakistan have focused on to come at par with the western tech-ecosystem. They are doing that good somehow, if not perfectly well. Financial and telecom sectors can be cited as two examples. In the race for acquiring technology tools and infrastructure, however, many enterprises overlook the significance of consistent change, which is the hallmark of the dynamic information and communication technology industry. The outcome is a secretly growing IT debt – maintenance backlogs. Gartner has put the global IT debt at somewhere around one trillion dollars.

Chief Executive Officer Noman Ahmed Said at SI Global Solutions Pvt Ltd believes that in Pakistan most of the IT-enabled service providers are racking up this debt. "It is easy to buy a solution, but sustainability is the problem," he said.

"Technology is redundant. There is need of someone to monitor upgrades," he added. "Deployment and upgrades work hand in glove."

Popularly known as system integration, the services are provided by specialists in the IT field. They are like watchdogs to help clients identify their business needs and predetermine operational lifetime of a solution.

Said opined the concept is still evolving in Pakistan. A few big companies in the country have in-house arrangements for disaster recovery. The Central Depository Company has its backup database to recover critical applications in case of emergency.

"It's very important. Eventualities should be dealt with," SI Global chief said. "But, when you take external support, fixed costs can be reduced. After all, 90 percent of all the tools are imported. We have resources to cut cost and improve efficiency and escalation level." PricewaterhouseCoopers said a better failover plan should be able to restore critical applications within six hours. SI Global, which has offices in Pakistan, Dubai and US, provides data centre solutions and deal with big data, mobile app developments, software as a service and cloud ecosystems.

The company's chief observed flaws in the tech ecosystem in the country. "We revolve around tech buzzwords. One such is Vision 2020," he said. "There has to be first a gap analysis. What we actually need and where do we want to reach."

Said believes a central system needs to be set up to capitalise on the talent pools and resources. "We have talents in abundance. There is no difference in skill set (compared to international markets). Our services are relatively low-priced," he said. "We need a marketing platform to come in the limelight." The turnaround specialist, having 20 years of local and international experience, however, sees growth in the tech use, which, he said is a good sign. "Big data is improving," he said. Telecom operators, which are handling tons of data every day, appear to be using the big data tools for contextual marketing. In developed world, consumer-focused enterprises track data to know the target market's preferences

and for product affinity analysis. For example, ecommerce goliaths EBay and Amazon drive their whole business from data warehousing. In Pakistan, ecommerce space is still in its infancy and not more than Rs2 to 3 billion market a year. Compared with the developed world, the industry size in the region is very small and so is the data explosion, but here the population burst is unmatched, behaviour diversity unparalleled and psychographics largely unexplored.

However, the leading real estate classified Zameen.com in Pakistan is surprisingly making its mark on the back of the indigenous technologies.

Zameen claims to have the biggest database of properties in the country. It has scored two million property listings since its launch in 2006. This helped the site in integrating Pakistan's first real estate price index in February. The site claimed that the index was the first of its kind in entire South Asia to give the customer an effective price comparison

tool fed with the last five-year data.

Industry leaders said analytics is capital-intensive if not quant-intensive. They said the cost factor is a barrier to technology adaptation. Additionally, the country's internet enabled population is limited to around 30 million users. A huge user base is without the internet. Mobile broadband is penetrating across the country. It is expected to cover the entire country in the near future.

Citing a parking management project, Said explained that electronic governance was bringing automation to facilitate the public and reduced theft incidences. A pending project, he said, was about auto retrofitting by the government. This would give a law enforcer access to a vehicle owner's data through scanning a number plate.

He said tech developments were more pronounced in Punjab and Khyber Pakhtunkhwa than in Sindh. Technology can be used for energy conservation. "A mobile application can switch on and off the lights. This can done at the mass scale," he added. DHA is planning a project to regulate street lights remotely through mobile apps.

SI Global head said the government should seek technical assistance from international institutions for IT education reforms. The IT sector, he said, should be given subsidies and a tax holiday. The sector can bring socio-economic changes. It can be instrumental in reducing trade deficit. Modern tech can be used to bring down crime rate and improve civic administration, he added.

OUR TEAM BUILDING **ACTIVITIES**

SI GLOBAL
A-SYMMETRIC ICT SOLUTIONS

COMPANY PROFILE

2020

CONTACT US:

We are here to help!

Connect anytime from anywhere in the world!

KARACHI OFFICE

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